

# **EXHIBIT 45**

**Jason Bliss 30(b)(6)**  
**10/16/2024**

<p>1 UNITED STATES DISTRICT COURT  2 SOUTHERN DISTRICT OF NEW YORK  3  4 SECURITIES AND EXCHANGE )  COMMISSION, )  5 )  Plaintiff, )  6 ) Case No.  v. ) 23-cv-9518-PAE  7 )  SOLARWINDS CORP. and TIMOTHY G. )  8 BROWN, )  9 )  Defendants. )  _____)</p> <p>(30)(b)(6) STENOGRAPHIC VIDEOTAPED DEPOSITION OF  SOLARWINDS CORPORATION BY ITS DESIGNEE  JASON WALLACE BLISS  WEDNESDAY, OCTOBER 16, 2024</p> <p>Reported by:  BRIDGET LOMBARDOZZI,  CSR, RMR, CRR, CLR  Job No. 241016BLO</p> <p>1</p>	<p>1 APPEARANCES OF COUNSEL:  2  3  4 FOR THE PLAINTIFF:  5  6  7 SECURITIES AND EXCHANGE COMMISSION  8 100 F Street, N.E.  9 Washington, D.C. 20549-6553  10 Telephone: 202.551.4661  11 Email: todorj@sec.gov  12 carneyc@sec.gov  13 wardenk@sec.gov  14 stonel@sec.gov  15 BY: JOHN "JJ" TODOR, ESQUIRE  16 CHRISTOPHER CARNEY, ESQUIRE  17 KRISTEN M. WARDEN, ESQUIRE  18 LORY STONE, ESQUIRE (Remote)  19  20  21  22  23  24  25</p> <p>3</p>
<p>1 UNITED STATES DISTRICT COURT  2 SOUTHERN DISTRICT OF NEW YORK  3  4 SECURITIES AND EXCHANGE )  COMMISSION, )  5 )  Plaintiff, )  6 ) Case No.  v. ) 23-cv-9518-PAE  7 )  SOLARWINDS CORP. and TIMOTHY G. )  8 BROWN, )  9 )  Defendants. )  _____)</p> <p>Stenographic (30)(b)(6) videotaped deposition  of SOLARWINDS CORP. by its designee JASON WALLACE BLISS,  taken on behalf of Plaintiff, held at the offices of  Latham &amp; Watkins, 1271 Avenue of the Americas, Floor 33,  New York, New York, commencing at 9:50 a.m. and ending  at 7:47 p.m., on Wednesday, October 16, 2024, before  Bridget Lombardozzi, Certified Shorthand Reporter,  Certified Realtime Reporter, Registered Merit Reporter,  and Notary Public of the states of New York and New  Jersey, pursuant to notice.</p> <p>2</p>	<p>1 A P P E A R A N C E S (Continued):  2  3 FOR THE DEFENDANTS:  4  5 LATHAM &amp; WATKINS LLP  6 1271 Avenue of the Americas  7 New York, New York  8 Telephone: 212.906.1330  9 Email: serrin.turner@lw.com  10 maurice.baynard@lw.com  11 matthew.valenti@lw.com.  12 nicolas.luongo@lw.com  13 BY: SERRIN TURNER, ESQUIRE  14 MAURICE BAYNARD, ESQUIRE  15 MATTHEW VALENTI, ESQUIRE  16 NICOLAS LUONGO, ESQUIRE (Remote)  17  18 ALSO PRESENT:  19  20 JONATHAN JUAREZ, VIDEOGRAPHER  21 BECKY MELTON, In-house Counsel for SolarWinds  22  23  24  25</p> <p>4</p>

<p>1 that I just mentioned sat within a hundred yards 2 of each other in an Austin office, so there were a 3 number of informal discussions and meetings that 4 were conducted as well, whether through 5 one-on-ones or the conversations in offices. 6 <b>Q.</b> Turning to the employees in the InfoSec 7 group, during the 2018 to 2020 time frame, how 8 many employees reported to Mr. Brown in that 9 InfoSec group? 10 <b>A.</b> During, sorry, '18 to 2020? 11 <b>Q.</b> '18 to '20, yes. 12 <b>A.</b> Roughly around -- and you mean all -- 13 the whole group, not just who reported to Tim? 14 <b>Q.</b> Correct. 15 <b>A.</b> Okay. 16 <b>Q.</b> The whole group. 17 <b>A.</b> So roughly around five to eight, I 18 believe. 19 <b>Q.</b> And there's an executive, Eric Quitugua. 20 Was he the -- I guess the principal deputy to 21 Mr. Brown? 22 <b>A.</b> Yes. Eric -- Eric had been with the 23 company as far back as 2015 and -- as an 24 information security principal. 25 <b>Q.</b> Did Mr. Brown ever request to have more</p> <p style="text-align: center;">29</p>	<p>1 mentioned before, the legal department, who'd had 2 a compliance function with cybersecurity. So that 3 would only be his information security group 4 budget. 5 <b>MR. TURNER:</b> I just want to 6 note my objection to -- for the record, 7 an objection to scope with respect to 8 budget. I don't believe that was 9 specified in the notice. 10 <b>MR. TODOR:</b> I'll just note 11 that compensation is listed there in 12 Topic 2. 13 <b>MR. TURNER:</b> That's fine, but I 14 said budget. The witness was not 15 specifically prepared to testify about 16 specific budget numbers, so I just wanted 17 to note that for the record. 18 <b>BY MR. TODOR:</b> 19 <b>Q.</b> In terms of locations of the employees 20 in the InfoSec group, where were the employees 21 located? 22 <b>A.</b> There were -- so Tim was in Austin. 23 Eric was in Austin. There was an individual -- 24 actually, Josh is in Austin. So mostly in Austin. 25 There was an individual that came online in</p> <p style="text-align: center;">31</p>
<p>1 personnel starting in -- okay. 2 First, was Mr. Brown hired sometime in 3 the middle of 2017? 4 <b>A.</b> Yes. 5 <b>Q.</b> Did Mr. Brown ever request more people 6 to have working for him between, let's say, that 7 2017 time frame and 2020? 8 <b>A.</b> I don't recall if he ever requested 9 more people, but I'd be shocked if he never did 10 because we all did. That's part of what a company 11 does. 12 <b>Q.</b> And what was the annual budget for the 13 information security group in this 2018 to 2020 14 time frame roughly? 15 <b>A.</b> It -- it changed, but I would say 16 mid/high single digits to low double digits in the 17 millions. 18 <b>Q.</b> Did that include salaries and technical 19 resources they had available? 20 <b>A.</b> That would include salaries, bonus, cash 21 compensation in general. It would include tools 22 that would be allocated to that group. What it 23 does not include, which is part of cybersecurity, 24 are other elements in the business that would 25 handle product security, for instance, or, as I</p> <p style="text-align: center;">30</p>	<p>1 Ireland. And I believe that was it. 2 <b>Q.</b> Okay. Was there a Tomas Sejna within 3 the InfoSec group? 4 <b>A.</b> I don't have him in the Infosec group, 5 as I recall. I believe Tomas Sejna either was 6 prior to the relevant period or was in product 7 security. 8 <b>Q.</b> Okay. And the individual in Ireland you 9 referred to, is that Harry Griffiths? 10 <b>A.</b> That is. 11 <b>Q.</b> And did Josh Vanhooose -- is that the 12 Josh you were referring to? 13 <b>A.</b> Correct. 14 <b>Q.</b> Any others that you're aware of? 15 <b>A.</b> There's a gentleman by the name of Ralph 16 Greer. I don't know his location. And there was 17 one other I can't recall. 18 <b>Q.</b> What were Kellie Pierce's duties as they 19 related to cybersecurity? 20 <b>A.</b> Kellie was within the CIO office and 21 she was a program manager. So Kellie's role was 22 more to make sure that the trains were running on 23 time, that notes were taken accordingly, that 24 materials were produced. She wasn't a technical 25 resource.</p> <p style="text-align: center;">32</p>

<p>1 Q. Okay. In terms of the people with 2 the -- providing the technical know-how for 3 cybersecurity as they related to SolarWinds' 4 cybersecurity group, would that include the 5 information security group and would it include 6 anyone else?</p> <p>7 MR. TURNER: Object to form.</p> <p>8 A. Can you clarify your question, what you 9 mean by the technical --</p> <p>10 Q. Okay. So you said Mrs. -- Ms. Pierce, 11 for example, was not providing technical content. 12 Who were the people who were providing 13 the technical content?</p> <p>14 A. For?</p> <p>15 Q. The cybersecurity --</p> <p>16 A. For the information security group?</p> <p>17 Q. -- issues in 2018 through 2020 time 18 frame?</p> <p>19 THE REPORTER: I'm sorry. You 20 were speaking over one another. Can 21 you please repeat that?</p> <p>22 BY MR. TODOR:</p> <p>23 Q. Okay. So you mentioned Kellie Pierce 24 was not providing technical content. My question 25 was, who were the people providing the technical</p> <p style="text-align: center;">33</p>	<p>1 engineering groups came together at Joe Kim and 2 Steven Colquitt was one of the leaders within the 3 Core-IT engineering team.</p> <p>4 Q. And by "Core IT," you're referring to 5 the difference between Core-IT and MSP, managed 6 service provider, product lines?</p> <p>7 A. Predominantly, yes. There was also a 8 product line that goes by different names of 9 cloud, application management, or app man, or 10 cloud monitoring. And that was a very small 11 business group that would have a closer 12 relationship with Core-IT but was a separate 13 group, yeah.</p> <p>14 Q. So there were three general product 15 lines: Core-IT, MSP, and cloud?</p> <p>16 A. Correct.</p> <p>17 Q. And each of those product line groups 18 would report up to Mr. Kim?</p> <p>19 A. Correct.</p> <p>20 Q. And what were the cybersecurity duties 21 that the product teams would have with respect to 22 those products?</p> <p>23 MR. TURNER: Object to form.</p> <p>24 A. So when we were developing software and 25 thinking about securing the product, most of the</p> <p style="text-align: center;">35</p>
<p>1 content within SolarWinds as they related to 2 cybersecurity issues in the 2018 through 2020 time 3 frame?</p> <p>4 MR. TURNER: And object to 5 form. I don't know exactly whether we're 6 still talking about information security 7 or product security or something else.</p> <p>8 MR. TODOR: Okay.</p> <p>9 BY MR. TODOR:</p> <p>10 Q. So do you understand the question, sir?</p> <p>11 A. I do.</p> <p>12 There are numerous resources in groups, 13 both in information security and beyond, within 14 the company that would provide technical advice. 15 As it relates to the internal IT environment, that 16 would predominantly be InfoSec and folks within 17 the CIO office like IT ops or business 18 applications group.</p> <p>19 And as it pertained to product security 20 issues, there would be people in the engineering 21 group with the product security team.</p> <p>22 Q. And by "the engineering group," are you 23 referring to Mr. Colquitt's group?</p> <p>24 A. He would be one person in that group, 25 but ultimately the engineering group --</p> <p style="text-align: center;">34</p>	<p>1 responsible actions would be on the engineering 2 teams. They would be advised by the information 3 security team, but they were the responsible 4 parties.</p> <p>5 Also, as vulnerabilities were reported, 6 that often was triaged by information security, 7 but the work that had to be done would be on the 8 engineering side of the house.</p> <p>9 Q. What do you mean by "triaged by 10 information security"?</p> <p>11 A. As things were reported internally or 12 externally, it was the initial intake method could 13 vary. So it could come in through customer 14 support, it could come in directly to information 15 security group, but they would bring those 16 together to monitor the activities of 17 engineering.</p> <p>18 Q. And turning back to the information 19 security group, did Mr. Brown request an increase 20 in the budget for the info -- information security 21 group in the 2018 to 2020 time frame?</p> <p>22 A. Yes.</p> <p>23 Q. What -- what was he requesting an 24 increase to do?</p> <p>25 MR. TURNER: Object to form. I</p> <p style="text-align: center;">36</p>

<p>1 MR. TURNER: Object to form.</p> <p>2 A. If your question is whether there was a</p> <p>3 formal audit process on all of those answers to</p> <p>4 make sure there was accuracy throughout there, I</p> <p>5 don't recall a specific formal audit, but I know</p> <p>6 legal would look at answers provided to customers</p> <p>7 and ask questions for accuracy purposes. And I do</p> <p>8 know that our -- our mission was to provide</p> <p>9 accurate information to our customers.</p> <p>10 Q. Okay. I'm just trying to understand</p> <p>11 processwise.</p> <p>12 A. Right.</p> <p>13 Q. There were questionnaire responses that</p> <p>14 had been generated at some point prior to the</p> <p>15 initial draft of the security statement being</p> <p>16 generated. A draft of the security statement was</p> <p>17 created largely using those preexisting</p> <p>18 questionnaire responses.</p> <p>19 Was there an effort after that to go</p> <p>20 back and determine whether those original</p> <p>21 questionnaire responses were accurate?</p> <p>22 MR. TURNER: Object to form.</p> <p>23 A. When the security statement was pulled</p> <p>24 together leveraging that knowledge base and those</p> <p>25 items in there, I don't know if changes were made</p> <p style="text-align: center;">81</p>	<p>1 answers?</p> <p>2 MR. TURNER: Object to scope.</p> <p>3 A. I don't know if there was a single</p> <p>4 custodian, to use legal language, of this one</p> <p>5 document, but it's certainly something that was</p> <p>6 seen between Eric Quitugua, between legal, for</p> <p>7 instance.</p> <p>8 Q. Was there a quality control process for</p> <p>9 this knowledge base information?</p> <p>10 MR. TURNER: Object to scope</p> <p>11 and form.</p> <p>12 A. Yes. As I mentioned before, we would go</p> <p>13 to the experts that could answer those questions</p> <p>14 to make sure we got the highest quality accurate</p> <p>15 information presented and legal was involved to</p> <p>16 varying degrees to look at it as well.</p> <p>17 Q. Which individuals at SolarWinds were</p> <p>18 involved in this quality control?</p> <p>19 A. Whoever was the expert on the question,</p> <p>20 depending on the question, and members of the</p> <p>21 legal team.</p> <p>22 Q. Was there a -- a written process for</p> <p>23 it?</p> <p>24 A. No. As I explained before, there was</p> <p>25 not a rigid process for this sort of activity.</p> <p style="text-align: center;">83</p>
<p>1 in the initial draft, but the review process</p> <p>2 between Tim, between Rani, between legal was</p> <p>3 making sure that these statements were still</p> <p>4 accurate.</p> <p>5 Q. How -- breaking that down, what was</p> <p>6 Mr. Brown's role in making sure that the technical</p> <p>7 statements were accurate in the security</p> <p>8 statement?</p> <p>9 A. I think, as I previously said, he would</p> <p>10 review it. And what his processes were of</p> <p>11 reaching out to folks, I don't know that answer.</p> <p>12 But he was in a review to look at this document</p> <p>13 and be comfortable with this document.</p> <p>14 Q. Okay. Do you have anything to add to</p> <p>15 Mr. Brown's deposition in terms of what steps he</p> <p>16 took to verify the information in the security</p> <p>17 statement?</p> <p>18 A. I do not.</p> <p>19 Q. And with respect to Ms. Johnson's review</p> <p>20 of the technical accuracy of the -- the</p> <p>21 information in the security statement, what was</p> <p>22 her role in that?</p> <p>23 A. Similar to Tim's.</p> <p>24 Q. Who at SolarWinds maintained this</p> <p>25 knowledge base that you're referring to in your</p> <p style="text-align: center;">82</p>	<p>1 Q. I turn your attention to the statements</p> <p>2 in the security statement under "Organizational</p> <p>3 Security." The second paragraph states</p> <p>4 "SolarWinds follows the NIST cybersecurity</p> <p>5 framework with layered security controls to help</p> <p>6 identify, prevent, detect, and respond to security</p> <p>7 incidents."</p> <p>8 What information was relied upon to</p> <p>9 generate that statement?</p> <p>10 MR. TURNER: The -- go ahead.</p> <p>11 I'm sorry. Go ahead.</p> <p>12 A. This, as early as 2017, we were looking</p> <p>13 at the NIST cybersecurity framework as a voluntary</p> <p>14 framework we were using to help guide our</p> <p>15 cybersecurity program.</p> <p>16 Q. When you say you were looking at it</p> <p>17 "as a voluntary framework," is that the same</p> <p>18 thing as you're saying you follow the NIST</p> <p>19 cybersecurity framework as it says in the security</p> <p>20 statement?</p> <p>21 A. Yeah. I don't think following the NIST</p> <p>22 cybersecurity framework means much more than we</p> <p>23 used the framework as it was intended to be used</p> <p>24 in terms of measuring, identifying issues,</p> <p>25 assessing our overall cybersecurity program.</p> <p style="text-align: center;">84</p>



<p>1 Q. What degree of control did Mr. Brown 2 have over SolarWinds' cybersecurity practices as 3 they relate to following the NIST cybersecurity 4 framework? 5 MR. TURNER: Object to form. 6 A. I don't understand. 7 Q. Did Mr. Brown have the authority to say, 8 yes, we're going to follow NIST cybersecurity 9 framework or some other approach? 10 A. He certainly could have provided that 11 input, yes. 12 Q. Who would have made the decision on that 13 ultimately? 14 MR. TURNER: Object to form. 15 A. That level of decision probably would 16 have been made from not just Tim in a vacuum, but 17 it would have included Rani as well and perhaps 18 even Joe. 19 Q. You say SolarWinds started looking, I 20 think you said in your prior response, at the NIST 21 cybersecurity framework in 2017. 22 At -- at some point did SolarWinds start 23 having scorecards for its maturity level on this 24 cybersecurity framework? 25 A. When you say "scorecard," what exactly</p> <p style="text-align: center;">85</p>	<p>1 Mr. Quitugua would be making that analysis or was 2 that something Mr. Quitugua did on his own? 3 MR. TURNER: Object to form. 4 A. I'm not aware of the exact process 5 there. 6 Q. Were there any action items as a result 7 of maturity levels on the NIST cybersecurity 8 framework within SolarWinds during the relevant 9 time period as in you need to improve X area as a 10 result of NIST cybersecurity maturity levels that 11 were measured? 12 MR. TURNER: Object to form. 13 A. Are you saying did we adjust overall 14 resources and activities with the scorecard or the 15 underlying NIST framework assessment in response 16 to those? 17 Q. Yes. 18 A. Yes. That's part of the purpose of the 19 CSF, is to identify and assess your environment 20 and look at where you have existing activities and 21 to measure what is being done. 22 Q. What -- who at SolarWinds would be 23 making that kind of decision? 24 A. I think it would be varied based on the 25 materiality of those activities.</p> <p style="text-align: center;">87</p>
<p>1 do you mean? 2 Q. So in the quarterly risk reviews and the 3 security compliance quarterlies, there would be 4 scorecards. We might see some of them later. 5 A. Yes. 6 Q. Why was that decision made and -- and 7 did that reflect some -- let's answer that one 8 first. Why was that decision made? 9 A. So the scorecard was a template or a 10 format that presented the underlying NIST 11 assessments. The decision was made to create that 12 template or that visual because it provided 13 distilled information at the level for the 14 audience there, which in the QRRs were 15 executives. 16 Q. Okay. Was SolarWinds tracking maturity 17 levels on the NIST cybersecurity framework before 18 it started having the scorecards on the 19 presentations to the senior executives? 20 A. Yes. 21 Q. When did it start doing that? 22 A. I don't know a precise date, but I know 23 that Eric Quitugua was looking at the NIST 24 cybersecurity framework in early 2017. 25 Q. Was that an organizational decision that</p> <p style="text-align: center;">86</p>	<p>1 Q. I turn your attention later to the 2 page 3 of the document where it says "Access 3 Controls." 4 What, if any, control did Mr. Brown have 5 over SolarWinds' cybersecurity practices that 6 related to access controls as described in this 7 paragraph? 8 A. Again, he would be a very important 9 voice in advising on what's happening in the 10 industry, how it's evolving, how we should 11 evolve, and advising IT operations who, in this 12 specific example, implemented role-based access 13 controls. 14 Q. Looking to the next section on 15 "Authentication and Authorization." And you can 16 familiarize yourself with the section as you need 17 to. My question will be similar. 18 What degree of control did Mr. Brown 19 have over SolarWinds' cybersecurity practices as 20 they relate to authentication and authorization as 21 described in this section? 22 A. It's difficult to answer because the 23 statements are very high level. For instance, we 24 say "We require that authorized users be 25 provisioned with unique account IDs." That is</p> <p style="text-align: center;">88</p>

<p>1 addressed questions we were getting, the trust 2 center came to be.</p> <p>3 <b>Q.</b> I'm not asking you to get into technical 4 details, but what were the other kinds of items 5 that were included in the trust center other than 6 the security statement?</p> <p>7 <b>MR. TURNER:</b> Object to scope.</p> <p>8 <b>A.</b> I don't recall without looking at it 9 right now the other elements.</p> <p>10 <b>Q.</b> Why was the security statement included 11 in the trust center?</p> <p>12 <b>A.</b> I don't know why it was included in the 13 trust center other than it needed a place to land 14 and maybe this was simplifying the website to have 15 one place with various artifacts that might relate 16 to each other.</p> <p>17 <b>Q.</b> Okay. Did the items in the trust center 18 all relate to security in some fashion?</p> <p>19 <b>A.</b> I -- I don't know what else was out 20 there.</p> <p>21 <b>MR. TURNER:</b> Object to scope.</p> <p>22 <b>THE WITNESS:</b> Sorry.</p> <p>23 <b>Q.</b> Did -- was the trust center more 24 prominent on the SolarWinds website than the 25 security statement was prior to its inclusion in</p> <p style="text-align: center;">121</p>	<p>1 look to the trust center?</p> <p>2 <b>A.</b> I don't think so.</p> <p>3 <b>Q.</b> Did SolarWinds ever direct investors to 4 look to the security statement?</p> <p>5 <b>A.</b> No.</p> <p>6 <b>Q.</b> Turning your attention to Topic 7 of the 7 deposition notice, which is "SolarWind's 8 cybersecurity practices and policies during the 9 relevant period as they relate to the topics 10 discussed in the security statement, including, 11 but not limited to" and there are five 12 subcategories.</p> <p>13 First, I'll ask about Topic 7.a, which 14 is "whether and how SolarWinds followed the NIST 15 cybersecurity framework."</p> <p>16 First, I'll direct your attention to the 17 security statement, number 5 under page 1, 18 "Organizational Security," and to the second 19 paragraph, first sentence, with the statement: 20 "SolarWinds follows the NIST cybersecurity 21 framework with layered security controls to help 22 identify, prevent, detect and respond to security 23 incidents."</p> <p>24 Was this statement accurate for the 2018 25 to 2020 time frame insofar as SolarWinds is aware?</p> <p style="text-align: center;">123</p>
<p>1 the trust center?</p> <p>2 <b>MR. TURNER:</b> Object to scope, 3 form, foundation.</p> <p>4 <b>A.</b> I don't know.</p> <p>5 <b>Q.</b> Who at SolarWinds was responsible for 6 deciding what content would be placed in the trust 7 center?</p> <p>8 <b>MR. TURNER:</b> Objection to scope 9 and foundation.</p> <p>10 <b>A.</b> I don't know.</p> <p>11 <b>Q.</b> What was the process of approval of 12 content to be placed in the trust center?</p> <p>13 <b>MR. TURNER:</b> Same objection.</p> <p>14 <b>A.</b> I don't know.</p> <p>15 <b>Q.</b> Did Mr. Brown have any approval -- role 16 in that process?</p> <p>17 <b>MR. TURNER:</b> Same objection.</p> <p>18 <b>A.</b> I don't know.</p> <p>19 <b>Q.</b> Did SolarWinds ever direct customers to 20 look at the trust center for any reason?</p> <p>21 <b>MR. TURNER:</b> Objection to scope 22 and foundation.</p> <p>23 <b>A.</b> I don't have any specific knowledge that 24 we did or didn't.</p> <p>25 <b>Q.</b> Did SolarWinds ever direct investors to</p> <p style="text-align: center;">122</p>	<p>1 <b>A.</b> Yes.</p> <p>2 <b>Q.</b> I think your previous answers might have 3 touched on this, but did SolarWinds follow the 4 NIST cybersecurity framework throughout the 5 relevant period?</p> <p>6 <b>A.</b> Yes.</p> <p>7 <b>Q.</b> What criteria did SolarWinds use to 8 determine whether it was following the NIST 9 cybersecurity framework?</p> <p>10 <b>MR. TURNER:</b> Objection to 11 form.</p> <p>12 <b>A.</b> So the framework is available for a team 13 to identify and manage and assess its 14 cybersecurity program and there are communications 15 and documents and artifacts like the security 16 scorecards that evidence that.</p> <p>17 <b>Q.</b> Okay. Did SolarWinds ever apply NIST 18 800-53 as criteria to use in determining whether 19 it was following the NIST cybersecurity 20 framework?</p> <p>21 <b>MR. TURNER:</b> Object to form.</p> <p>22 <b>A.</b> I don't think I understand the question 23 there.</p> <p>24 <b>Q.</b> Did SolarWinds refer to the NIST 800-53 25 criteria to determine whether its cybersecurity</p> <p style="text-align: center;">124</p>

<p>1 controls were sufficiently mature?</p> <p>2 MR. TURNER: Object to form.</p> <p>3 A. Not the way you're saying it, no.</p> <p>4 Q. How did SolarWinds refer to the NIST</p> <p>5 800-53 criteria?</p> <p>6 A. So we would -- 800-53 is different from</p> <p>7 the cybersecurity framework in that the framework</p> <p>8 is exactly that. It's a framework that's</p> <p>9 utilized to identify SaaS and manage. There isn't</p> <p>10 like a one-size-fits-all solution, but it's meant</p> <p>11 for companies to utilize to continuously improve</p> <p>12 their program and to make sure that they're</p> <p>13 allocating resources appropriately.</p> <p>14 800-53 is a set of specific controls</p> <p>15 that, as I know, are for heightened standards that</p> <p>16 are prescribed that you could go one by one to</p> <p>17 assess where you stand against those. They are</p> <p>18 not required and it is certainly not the intent of</p> <p>19 800-53 for someone to meet all of those controls.</p> <p>20 But they are used as an informative reference for</p> <p>21 companies to utilize as another type of assessment</p> <p>22 on the cybersecurity programs.</p> <p>23 Q. I direct your attention to Topic 7.b in</p> <p>24 the notice, which is "SolarWinds' access control</p> <p>25 practices and policies, including, but not limited</p> <p style="text-align: center;">125</p>	<p>1 controls and ensuring that those were implemented</p> <p>2 on a least privilege basis.</p> <p>3 Q. What were the "multiple processes" you</p> <p>4 were referring to in your previous answer?</p> <p>5 A. We had a process that utilized what's</p> <p>6 called a SARF, S-A-R-F, form that would establish</p> <p>7 access rights for individuals based on their role</p> <p>8 as they were both onboarded, as they changed</p> <p>9 roles within the company, as they were offboarded.</p> <p>10 That would be reviewed by the appropriate</p> <p>11 personnel.</p> <p>12 We also bootstrapped that with user</p> <p>13 access reviews that were done on a quarterly</p> <p>14 basis to make sure that these access rights were</p> <p>15 being implemented appropriately. And the InfoSec</p> <p>16 team had a solution or tool they used that would</p> <p>17 notify them if access rights changed in certain</p> <p>18 ways.</p> <p>19 Q. Okay. Were -- in the 2018 to 2020 time</p> <p>20 frame, were there any instances in which users had</p> <p>21 privileges that were set higher than they needed</p> <p>22 to be in terms of the least privilege necessary</p> <p>23 basis access policy?</p> <p>24 MR. TURNER: Objection to</p> <p>25 form, foundation, scope.</p> <p style="text-align: center;">127</p>
<p>1 to, its 'least privilege necessary basis'</p> <p>2 practices and policies and virtual private network</p> <p>3 practices and policies."</p> <p>4 And I'll turn your attention in the</p> <p>5 security statement to page 3, to the heading</p> <p>6 "Access Controls." I'll first ask you to review</p> <p>7 the paragraph for "Role Based Access." Let me know</p> <p>8 when you're ready.</p> <p>9 A. I'm ready.</p> <p>10 Q. Okay. And I direct your attention to</p> <p>11 the third sentence where it states "Access</p> <p>12 controls to sensitive data in our databases,</p> <p>13 systems, and environments are set on a</p> <p>14 need-to-know/least privilege necessary basis."</p> <p>15 To SolarWinds' knowledge, was this</p> <p>16 statement accurate for the relevant period,</p> <p>17 roughly 2018 through 2020?</p> <p>18 A. It was.</p> <p>19 Q. What -- how did SolarWinds determine</p> <p>20 that that statement was accurate for this time</p> <p>21 period?</p> <p>22 MR. TURNER: Objection to</p> <p>23 form.</p> <p>24 A. So there were multiple processes during</p> <p>25 the relevant period that related to access</p> <p style="text-align: center;">126</p>	<p>1 A. Is your question were there rights</p> <p>2 granted to anyone beyond -- in this company beyond</p> <p>3 what was ideally prescribed?</p> <p>4 Q. So it's -- was -- were there instances</p> <p>5 in which users had access that was broader than</p> <p>6 the policy stated they ought to have had?</p> <p>7 A. I would -- I don't -- can't think of</p> <p>8 something specific right now, but I would say</p> <p>9 very likely there were isolated events of that.</p> <p>10 I'd be shocked if there were not isolated events</p> <p>11 of that.</p> <p>12 Q. Was there ever a contemplation of</p> <p>13 changing the security statement in light of there</p> <p>14 having been incidents of that nature?</p> <p>15 A. No, because it's simply saying that</p> <p>16 these access controls are set in a least privilege</p> <p>17 basis, which is what we had procedures in place to</p> <p>18 do. The fact that an isolated event might occur</p> <p>19 where somebody might have rights beyond what they</p> <p>20 should that would have been captured by user</p> <p>21 access reviews, is certainly not a significant</p> <p>22 thing to change that statement.</p> <p>23 Q. What was your basis for the use of the</p> <p>24 word "isolated" in that answer?</p> <p>25 A. So there are millions of rights that</p> <p style="text-align: center;">128</p>



1 products and the Orion improvement program."  
 2 And I direct your attention back to the  
 3 security statement to the "Access Controls  
 4 Authentication and Authorization" section. Oh,  
 5 I'm sorry, this is the SDL section --  
 6 **A.** Okay.  
 7 **Q.** -- the "Software Development Life Cycle"  
 8 section. Sorry about that. And I guess  
 9 familiarize yourself and let me know when you're  
 10 ready to discuss that section.  
 11 **A.** Okay. I'm ready.  
 12 **Q.** Okay. And I'll ask you about the  
 13 statement in the third section. The third  
 14 paragraph of the first -- third sentence of the  
 15 first paragraph states "Security and security  
 16 testing are implemented throughout the entire  
 17 software development methodology."  
 18 To SolarWinds' knowledge, is this  
 19 statement accurate for the 2018 to 2020 time  
 20 frame?  
 21 **A.** Yes.  
 22 **Q.** Okay. How did SolarWinds determine  
 23 that?  
 24 **A.** I'd refer you to Joe Kim and Steven  
 25 Colquitt's testimony on this.

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1 **Q.** Do you have anything to add to their  
 2 testimony on this point?  
 3 **A.** I thought their testimony was more  
 4 detailed than I'm going to be able to provide, but  
 5 that is part of the agile methodology and the QA  
 6 testing that's involved in that; that it's  
 7 iterative and implemented throughout the software  
 8 development life cycle.  
 9 **Q.** And I'll direct your attention to the  
 10 first sentence of the second paragraph under  
 11 "Software Development Life Cycle." It states "Our  
 12 secure development life cycle follows standard  
 13 security practices including vulnerability  
 14 testing, regression testing, penetration testing,  
 15 and product security assessments."  
 16 To SolarWinds' knowledge, was this  
 17 statement accurate for the 2018 to 2020 time  
 18 frame?  
 19 **A.** It was accurate.  
 20 **Q.** What's the basis for concluding that it  
 21 was accurate?  
 22 **A.** I'd refer you to Joe Kim and Steven  
 23 Colquitt's testimony on this, but there are  
 24 artifacts that we have on vulnerability testing  
 25 and regression testing and penetration testing and

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1 product security assessments during that period  
 2 for the products.  
 3 **Q.** Were there any changes to the secure  
 4 development life cycle policies in the 2018 to  
 5 2020 life cycle in terms of making them more  
 6 formalized?  
 7 **A.** There was an initiative that Steven  
 8 Colquitt was running that was aimed at improving  
 9 and utilizing new methods or new technologies, the  
 10 overall development life cycle in that two-year  
 11 period, yes.  
 12 **Q.** Okay. Was there any consideration of  
 13 changing the statements in the security statement  
 14 as they relate to the software development life  
 15 cycle in light of that initiative?  
 16 **A.** No. What he was proposing would have  
 17 been in addition to what's stated here and beyond  
 18 what the security statement is saying.  
 19 **Q.** In your previous answer on whether the  
 20 raw statement was accurate, you -- you stated "I'd  
 21 refer you to Joe Kim and Steven Colquitt's  
 22 testimony on this, but" it looks like you said  
 23 "there are artifacts" or they are artifacts "that  
 24 we have on vulnerability testing and regression  
 25 testing and penetration testing and product

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1 security assessments during that period for the  
 2 products."  
 3 What did you mean by "artifacts"?  
 4 **A.** I meant there are documents, like  
 5 penetration testing results, there are regression  
 6 testing notes and results and vulnerability  
 7 testing results that are in -- mostly in  
 8 confluence within our environment with things that  
 9 existed during this period of time that reflect  
 10 that the development team was conducting these  
 11 activities.  
 12 **Q.** Okay. Is "artifacts" like a -- a term  
 13 with a specific meaning within SolarWinds?  
 14 **A.** No. It's a term that I use every now  
 15 and then to just describe something that exists.  
 16 You can replace it with "things" if you'd like.  
 17 **Q.** Okay. I had visions of digging up  
 18 things.  
 19 **A.** Sorry. Didn't mean to get us on a  
 20 tangent.  
 21 **Q.** Just trying to understand.  
 22 Turn your attention back to the response  
 23 to the request for admission, please. I direct  
 24 your attention to Request 41 on page 15. And you  
 25 can take a look at it and familiarize yourself and

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<p>1 the user IDs and passwords sections of that user 2 access process narrative document we've just been 3 looking at?</p> <p>4 <b>A.</b> So I think I said this earlier. That 5 sentence in the security statement is basically 6 just saying we have password policies that apply 7 to our systems. That is not what the user access 8 process narrative is saying. This is a more 9 specific statement with respect to certain 10 systems.</p> <p>11 And so I don't -- I don't think -- and I 12 think I said this. I don't think those two things 13 are synonymous, is where I'm getting to.</p> <p>14 <b>Q.</b> Okay. What is the nature of the 15 difference in terms of what is meant by password 16 policy in the security statement as opposed to 17 this "User IDs and Passwords" section of the user 18 access process narrative?</p> <p>19 <b>A.</b> Again, I think this is just more 20 specific about certain systems. I don't see that 21 security statement representation there saying the 22 same thing as this. Just because it uses the word 23 "password" and "policy" doesn't make them the 24 same.</p> <p>25 <b>Q.</b> Looking through here on the user access</p> <p style="text-align: center;">181</p>	<p>1 MR. TURNER: Objection to 2 form. You mean act -- Active Directory? 3 You said "apart from user ID."</p> <p>4 MR. TODOR: Yeah.</p> <p>5 BY MR. TODOR:</p> <p>6 <b>Q.</b> So looking back to the "Authentication 7 and Authorization" statement of the security 8 statement stating passwords are "individually 9 salted and hashed," is that statement relating 10 solely to Active Directory or is it referring to 11 something else?</p> <p>12 <b>A.</b> Well, I -- I believe that's referring to 13 Active Directory because -- take an example. I 14 can't force Westlaw to implement salting and 15 hashing on the password that I set up on my user 16 ID account. I only have control to the 17 SolarWinds' accounts.</p> <p>18 So that statement is nonsensical as it 19 applies to systems that are third party outside of 20 our control. It is very reasonable to think that 21 is about our Active Directory accounts which 22 SolarWinds controlled.</p> <p>23 <b>Q.</b> Mm-hmm. About ready for our next 24 topic. The Topic 8.a in our deposition notice, 25 please. And Topic 8 is "SolarWinds' internal</p> <p style="text-align: center;">183</p>
<p>1 process narrative document, are there references 2 or descriptions of the encryption requirements for 3 the passwords?</p> <p>4 (Pause)</p> <p>5 <b>A.</b> I don't see any.</p> <p>6 <b>Q.</b> Okay. So in -- in the security 7 statement, there's the statement that passwords 8 are "individually salted and hashed."</p> <p>9 <b>A.</b> Correct.</p> <p>10 <b>Q.</b> Is there some document that sets that 11 forth as an internal policy apart from the 12 security statement itself?</p> <p>13 <b>A.</b> Again, as I mentioned earlier, the first 14 sentence talks about unique account IDs, mostly. 15 We're talking about Active Directory, this 16 paragraph, right, our internal management system. 17 And in Active Directory, those passwords are 18 individually salted and hashed.</p> <p>19 So is there a written policy on that? 20 I'm not aware of one. Is there a policy on that? 21 Yes, in Active Directory.</p> <p>22 <b>Q.</b> Okay. Was there a password policy 23 for some -- apart from user ID password 24 requirements for maintaining passwords of an 25 encrypted state?</p> <p style="text-align: center;">182</p>	<p>1 evaluations of its cybersecurity practices, 2 including, but not limited to," and seven 3 subparts, the first of which is "SolarWinds' NIST 4 800-53/FedRAMP assessments, including, but not 5 limited to, the June 2019, August 2019, and 6 September 2019 assessments as reflected in 7 documents" with Bates numbers that are listed 8 there.</p> <p>9 So, first, generally, are you familiar 10 with SolarWinds's performance of NIST 11 800-53/FedRAMP assessments?</p> <p>12 MR. TURNER: Objection to 13 form.</p> <p>14 <b>A.</b> I am familiar with an assessment. I'm 15 not sure specifically if it's these without seeing 16 them.</p> <p>17 <b>Q.</b> What -- okay.</p> <p>18 Why were the assessments that you're 19 aware of performed?</p> <p>20 <b>A.</b> So back to our conversation on business 21 units. Core-IT, which was the flagship business 22 unit and represented a majority of our business 23 that had been with us since the beginning, had the 24 Orion product, NPM, NCM, et cetera -- capital NPM, 25 capital NCM, et cetera -- that had government</p> <p style="text-align: center;">184</p>

1 customers, both use U.S. federal and international  
2 government customers.

3 (Record notes Annie Gravelle is  
4 now present on Zoom.)

5 **A.** We acquired companies over time. And so  
6 I mentioned we acquired a couple of companies to  
7 create the MSP business unit.

8 In around 2015, we acquired a few small  
9 companies to jump start us with technology to  
10 deliver services in a SaaS deployment. S-a-a-S.  
11 That was our application management grouping or  
12 cloud grouping of products. Those products had a  
13 small number of customers and I don't recall there  
14 being government customers.

15 So with any acquisition, we would look  
16 to the product and say can we cross-sell that  
17 product to our customer base in Core-IT? which was  
18 a large, loyal customer base. And as we looked at  
19 the cloud products, the question became, what do  
20 we need to sell those products to our customer  
21 base of which some of that was government  
22 customers?

23 And the comment was, look, to sell a  
24 SaaS product to government, you'll need to invest  
25 in FedRAMP. And we understood FedRAMP was a long,

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1 arduous, expensive initiative.

2 So we wanted a quick, cursory,  
3 preliminary review as to how much do we think this  
4 is going to cost us? How much effort needs to go  
5 into this? And we tasked that to our team that  
6 deals with SOC-2 and those types of  
7 certifications.

8 So this ended up with Kellie, who's a  
9 nontechnical person, more or less spitballing with  
10 what she knew about documents through SOC-2 and  
11 trying to understand what's the scope of  
12 activities we would need to do to obtain FedRAMP  
13 compliance with our cloud properties and how long  
14 would that roughly take.

15 **Q.** So let me take you back in your answer.  
16 I think you said you would task it "to our team  
17 that deals with SOC-2 and those types of  
18 certifications."

19 Who was on that team?

20 **A.** At that time -- again, SOC-2 is a very  
21 collaborative effort, but the program manager, who  
22 would make sure the trains of this was running on  
23 time, was Kellie. And the information in a SOC-2  
24 audit would have to come from different resources  
25 in the organization.

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1 **Q.** What is your understanding of what SOC-2  
2 is?

3 **A.** SOC-2 is a certification for SaaS  
4 products that certain operational procedures and  
5 the product itself could do certain things.

6 **Q.** Okay. And you said that Ms. Pierce was  
7 tasked with making the trains run on time.

8 With whom was she working on the  
9 project?

10 **A.** The FedRAMP --

11 **Q.** Yes.

12 **A.** -- assessment?

13 **Q.** Yes.

14 **A.** I'm not aware of her working with  
15 anyone, and I would defer to her testimony on  
16 that, because we didn't want this to be a large,  
17 distracting project. We wanted it to be a  
18 cursory, back-of-the-envelope, how far are we?

19 **Q.** Did you think there was a serious  
20 possibility you were going to try to get FedRAMP  
21 certification at the time that this assessment was  
22 done?

23 **A.** The request would have been more from  
24 the business side. So, like, the sales side,  
25 because they want to sell more. And this is going

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1 to help them in that effort. I believe there was  
2 a bias on the general and administrative team that  
3 this was a big effort and was going to be very  
4 distracting and we were not ready to engage on  
5 that.

6 **Q.** Why did you go through doing the  
7 assessment at all if the bias was against doing  
8 it?

9 **A.** We -- we wanted to understand, you know,  
10 how much work it would take. Even though we're  
11 biased doesn't mean you don't do it.

12 **Q.** Mm-hmm. Did you -- or did SolarWinds  
13 take any action as a result of the results of the  
14 FedRAMP assessment in terms of changing its  
15 internal cybersecurity practices?

16 **A.** Not that I recall.

17 **Q.** Was there any assessment based on the  
18 results of the FedRAMP assessment as to whether  
19 SolarWinds's cybersecurity practices were  
20 deficient in some way?

21 MR. TURNER: Objection to  
22 form.

23 **A.** No. This -- again, this was not a  
24 technical person reviewing our cybersecurity  
25 program, fact-finding and assessing the program.

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1 Q. As -- prior to, like, March of 2018, was  
2 there a written secure development life cycle  
3 policy document at SolarWinds?

4 MR. TURNER: Objection to form  
5 and scope.

6 A. I don't know what you mean by "policy  
7 document," if it -- if it's this document  
8 itself. I don't even know if this describes full  
9 secure development or software development life  
10 cycle or if this was Steven Colquitt's program  
11 that was augmenting and evolving what we were  
12 already doing. But there are items in Confluence,  
13 for instance, prior to March of 2018 that  
14 illustrate software development life cycle  
15 activities, yes.

16 Q. I'm referring to secure development life  
17 cycle in particular as opposed to software  
18 development life cycle more generally.

19 And my question was as -- prior to March  
20 of 2018, was there a written secure development  
21 life cycle policy at SolarWinds as a document?

22 MR. TURNER: I object to form  
23 and scope.

24 A. There were items within Confluence,  
25 which is a wiki, W-I-K-I, that had procedures for

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1 testimony on what training was going on and Joe  
2 Kim's testimony on that.

3 Q. Okay. Turning your attention back to  
4 the cover email on the document, there's a  
5 statement from Ms. Pierce to Mr. Brown,  
6 Ms. Thornton, and I guess Phillips Akogun: "We  
7 have collected and redacted several security  
8 artifacts that would assist with customer  
9 questionnaires. We would like to review them with  
10 you before reviewing with legal."

11 Do you understand the purpose for which  
12 this document was being prepared as having  
13 something to do with customer questionnaires?

14 MR. TURNER: Objection to  
15 foundation and scope.

16 A. I don't specifically know without seeing  
17 the documents. But, again, in this time period, I  
18 hope we recognize we were getting a lot of  
19 questions from customers and we were trying to  
20 make sure that we were answering those questions  
21 appropriately, and this seems like a small part of  
22 that overall admission.

23 Q. Okay. What's a checkmarks report?

24 A. Checkmarks is a tool that I'll again  
25 defer to the technical resources and their

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1 software development that would include certain of  
2 these activities, like code scanning.

3 Q. As you sit here today, there -- there  
4 seem to be a number of bullets under "Secure  
5 Development Life Cycle."

6 Are you aware of which, if any, of these  
7 were set forth in some SolarWinds internal  
8 document as a procedure prior to March of 2018?

9 MR. TURNER: Objection to form.

10 And I'd just note we've produced the  
11 documents. You can read them yourself.

12 The witness is not -- can't be expected  
13 to memorize everything he's seen.

14 A. Without seeing the documents, no. I  
15 don't have all that in my mind.

16 Q. So specifically with respect to security  
17 training, were there specified security training  
18 procedures within SolarWinds for -- with respect  
19 to a secure development life cycle prior to March  
20 of 2018?

21 MR. TURNER: Objection to form  
22 and scope.

23 A. I don't know the content of this  
24 document and what that's saying about security  
25 training, but I'd defer to Steven Colquitt's

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1 testimony precisely what it does, but part what  
2 have it does is code scanning.

3 Q. Okay. What's "BCP-DR"?

4 A. Where are you?

5 Q. The fourth -- the third bullet point.  
6 It says "BCP-DR is included in the policy table of  
7 contents."

8 What does BCP-DR mean?

9 MR. TURNER: Objection to scope  
10 and foundation.

11 A. I suspect that's business continuity  
12 plan and disaster recovery.

13 Q. Okay. It says "Pen test attestations  
14 have already been redacted and/or are shareable."  
15 What's a pen test attestation?

16 MR. TURNER: Same objection.

17 A. I know what a penetration test is. I'm  
18 not sure precisely what the attestation is  
19 referred to here.

20 Q. Is it possible that in an NDA response  
21 to a questionnaire, a customer might ask to see  
22 your records of pen testing on some product and  
23 this would have something to do with that?

24 A. The first part is possible, that they  
25 would ask for a pen test of a product. The second

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<p>1 weren't written down at that point?</p> <p>2 <b>A.</b> Certainly there were documentation that</p> <p>3 we were improving/enhancing prior to this as we</p> <p>4 were approaching -- you know, as we got through</p> <p>5 the GDPR process, for instance, as we were</p> <p>6 approaching being a public company. So there were</p> <p>7 lots of initiatives that were creating a need for</p> <p>8 documenting a lot of the activities that were</p> <p>9 going on through, you know, a couple-year period</p> <p>10 there.</p> <p>11 <b>Q.</b> Okay. There are no specific policies</p> <p>12 you're aware of as you're sitting here based on</p> <p>13 your preparation that were being referred to as</p> <p>14 "needs improvement"?</p> <p>15 <b>A.</b> No, I don't -- I don't know of a</p> <p>16 specific policy that would need improvement. No.</p> <p>17 <b>Q.</b> Do you have any other further knowledge</p> <p>18 as to what projects had or had not been done for</p> <p>19 the items that were coded yellow?</p> <p>20 <b>A.</b> Knowledge as to what had been done for</p> <p>21 those that are yellow?</p> <p>22 <b>Q.</b> Yeah. What -- so yellow seems to imply</p> <p>23 somewhere between limited or nonexistent and</p> <p>24 strong program.</p> <p>25 So do you have an understanding as to</p> <p style="text-align: center;">213</p>	<p>1 <b>Q.</b> Okay. Would you turn your attention to</p> <p>2 the last four pages of the document starting with</p> <p>3 Bates 3359?</p> <p>4 <b>A.</b> Mm-hmm.</p> <p>5 <b>Q.</b> And first slide states "A proactive</p> <p>6 security model - original plan and request from</p> <p>7 August 2017."</p> <p>8 Are you with me there?</p> <p>9 <b>A.</b> Mm-hmm.</p> <p>10 <b>Q.</b> Do you understand this to be Mr. Brown's</p> <p>11 original plan and request from August 2017 for a</p> <p>12 proactive security model?</p> <p>13 <b>A.</b> I'd defer to his testimony on that.</p> <p>14 <b>Q.</b> Okay. Turning your attention to Bates</p> <p>15 3361, there is a slide titled "Proactive security</p> <p>16 model - updated October 2018 with status."</p> <p>17 Are you there?</p> <p>18 <b>A.</b> Mm-hmm.</p> <p>19 <b>Q.</b> And, again, there's some color coding in</p> <p>20 red, yellow, and green.</p> <p>21 Do you know what the red, yellow, and</p> <p>22 green -- or does SolarWinds know what the red,</p> <p>23 yellow, and green are referring to here?</p> <p>24 <b>A.</b> I do not without a legend.</p> <p>25 <b>Q.</b> Okay. Is it reasonable to conclude that</p> <p style="text-align: center;">215</p>
<p>1 what steps had been taken on the yellow as opposed</p> <p>2 to what had not yet been taken?</p> <p>3 <b>A.</b> Not precisely, no.</p> <p>4 <b>Q.</b> Okay.</p> <p>5 MR. TODOR: New document.</p> <p>6 (Whereupon, exhibit is received</p> <p>7 and marked Bliss Deposition Exhibit 13</p> <p>8 for identification.)</p> <p>9 THE REPORTER: Bliss 13 for</p> <p>10 identification.</p> <p>11 BY MR. TODOR:</p> <p>12 <b>Q.</b> Okay. And you've been presented with a</p> <p>13 document marked Bliss Exhibit 13. It has Bates</p> <p>14 SW-SEC00313351 through 3362. It appears to be a</p> <p>15 PowerPoint titled "Information Security - Risk</p> <p>16 Review October 2018."</p> <p>17 Did you review this document in</p> <p>18 preparation for your deposition?</p> <p>19 <b>A.</b> I did not.</p> <p>20 <b>Q.</b> What was the function of a risk review</p> <p>21 in information security reportingwise within</p> <p>22 SolarWinds?</p> <p>23 <b>A.</b> Again, I'm not sure -- similar to the</p> <p>24 one previously -- what the audience was for this</p> <p>25 presentation.</p> <p style="text-align: center;">214</p>	<p>1 it would be similar to what the red, yellow, and</p> <p>2 green meant in the information security incident</p> <p>3 review for September 2018 that we just looked</p> <p>4 at?</p> <p>5 <b>A.</b> I'd probably defer to what Tim or Rani</p> <p>6 said about that.</p> <p>7 <b>Q.</b> For the items under "Risk of</p> <p>8 Noninvestment," the first item -- and you can</p> <p>9 probably look to the one two pages before it if</p> <p>10 you want to see it in the black lettering. First</p> <p>11 bullet under "Risk of Noninvestment" coded in</p> <p>12 yellow states "Current state of security leaves us</p> <p>13 in a very vulnerable state for our critical</p> <p>14 assets. A compromise of those assets would damage</p> <p>15 our reputation and financially."</p> <p>16 <b>A.</b> Mm-hmm.</p> <p>17 <b>Q.</b> What is SolarWinds's understanding as to</p> <p>18 why this is coded yellow here?</p> <p>19 <b>A.</b> Sorry.</p> <p>20 My understanding of that statement,</p> <p>21 first, is that it was attached originally to a</p> <p>22 budget request being made. So as with any budget</p> <p>23 request, there's a certain amount of hyperbole</p> <p>24 that's introduced, but it's also identifying a</p> <p>25 risk, not a factual finding, of, look, if we're</p> <p style="text-align: center;">216</p>



<p>1 investing, the static state today is going to 2 leave us in a vulnerable state. And I hope every 3 cyber person thinks that because if you stand 4 still, you will be in a vulnerable state years 5 from now as the macro is changing. 6 And I think that's -- the risk here that 7 he's identifying is the macro's changing 8 dramatically and we need to be investing in that. 9 <b>Q.</b> What is SolarWinds' understanding as to 10 whether Mr. Brown was using hyperbole in this 11 statement? 12 <b>A.</b> I would -- I would think he is using 13 hyperbole in this statement. 14 <b>Q.</b> What's SolarWinds' basis for that 15 conclusion? 16 <b>A.</b> It's natural human nature when you're in 17 a budget request to be -- particularly in cyber, 18 to be stating things of why you need budget. But, 19 again, this isn't a fact of which he's being 20 hyper -- hyperbolic about. This is a risk he's 21 identifying. 22 <b>Q.</b> I direct your attention down to the 23 fifth bullet. There's a statement: "Without 24 training our employees will continue to be one of 25 our biggest risks," which is coded in red.</p> <p style="text-align: center;">217</p>	<p>1 big, it takes time to implement. And as you talk 2 about training people, you're training people not 3 just on the programs and the workflows, but on new 4 tools you're introducing, for instance, and 5 operationalizing that. 6 So you're doing that on a regular 7 cadence. So when you bring in new developers or 8 you acquire companies and you bring in developers 9 en masse from acquisitions, you can get them to 10 scale up the learning curve and standardize with 11 the procedures he was recommending to augment our 12 activities. 13 <b>Q.</b> Was this secure development training a 14 budget request for an additional \$30,000 approved? 15 <b>A.</b> I don't recall what the request was for 16 or what was funded and whether it wasn't needed to 17 be funded because, for instance, he might have 18 been thinking about a tool, but we just 19 encompassed it into our broader training tool, for 20 instance, but I don't know the answer to that. 21 <b>Q.</b> You said in an earlier answer that 22 this -- that these risks of noninvestment were not 23 factual findings. 24 Is that what you said? 25 <b>A.</b> That first one in particular, yeah.</p> <p style="text-align: center;">219</p>
<p>1 What is SolarWinds' understanding as to 2 why that's coded in red? 3 <b>A.</b> I don't have recollections as to why 4 this is a red. 5 <b>Q.</b> What was the status of SolarWinds' 6 security training initiatives in October 2018 as 7 they related to secure development training? 8 <b>MR. TURNER:</b> Objection to 9 form and scope and foundation. 10 <b>A.</b> As it related to the Colquitt 11 initiative? 12 <b>Q.</b> So I'm referring specifically -- there's 13 a budget request slide here -- 14 <b>A.</b> Mm-hmm. 15 <b>Q.</b> -- on the right that says "Secure 16 Development Training, \$30,000," and that is coded 17 in red. 18 <b>A.</b> Mm-hmm. 19 <b>Q.</b> So what is SolarWinds' understanding as 20 to why that is coded in red? 21 <b>A.</b> I don't have a specific recollection as 22 to why that is coded in red, but as a reminder, 23 Steven Colquitt had a program that he was 24 introducing to up-level the secure development 25 within the company. And as with a program that</p> <p style="text-align: center;">218</p>	<p>1 That's an identified risk of in Tim's mind what a 2 risk would be, much like we would say in risk 3 factors, if we stayed still. 4 <b>Q.</b> So is the statement "Current state of 5 security leaves us in a very vulnerable state for 6 our critical assets" not a factual finding? 7 <b>A.</b> I do not think it is a factual 8 finding. 9 <b>Q.</b> Why not? 10 <b>A.</b> I don't think that they believed there 11 was any material issue with their cybersecurity 12 program at this time. 13 <b>Q.</b> Why is saying "a very vulnerable state" 14 not saying that there was a material issue with 15 the cybersecurity program? 16 <b>MR. TURNER:</b> Okay. Object. 17 You're asking him about Tim's state of 18 mind. Tim has already testified that 19 this was not a factual finding. You're 20 asking about the company's position. 21 He's told you the company's position. 22 Beyond that I'm -- I'm not sure 23 what other information this witness has 24 to provide. 25 <b>MR. TODOR:</b> That's what I'm</p> <p style="text-align: center;">220</p>

<p>1 trying to find out.</p> <p>2 <b>A.</b> I'd just go back to my hyperbole</p> <p>3 comments and he's identifying a risk and this is</p> <p>4 not a factual finding. And I'd defer to his</p> <p>5 testimony with respect to that as well.</p> <p>6 <b>Q.</b> Turning your attention to the third</p> <p>7 bullet on 3361 under "Risk of Noninvestment."</p> <p>8 There's a statement: "We have had 22 reported</p> <p>9 security incidents this year. Reactive responses</p> <p>10 costs significantly more than being proactive."</p> <p>11 It appears to be coded red.</p> <p>12 What's SolarWinds' understanding as to</p> <p>13 why that's coded red?</p> <p>14 <b>MR. TURNER:</b> Objection to</p> <p>15 scope.</p> <p>16 <b>A.</b> I don't recollect the reason for why</p> <p>17 that's red.</p> <p>18 <b>Q.</b> I direct your attention --</p> <p>19 <b>A.</b> I defer -- I defer to Tim's testimony.</p> <p>20 <b>Q.</b> Okay. I direct your attention to the</p> <p>21 "Overall Budget Request" section to the section on</p> <p>22 "internal/external pen test." And there are</p> <p>23 figures that are coded yellow.</p> <p>24 What's SolarWinds' understanding as to</p> <p>25 why that's coded yellow?</p> <p style="text-align: center;">221</p>	<p>1 SolarWinds?</p> <p>2 <b>A.</b> I'd have to be reminded on the audience</p> <p>3 for this particular one.</p> <p>4 <b>Q.</b> What is your understanding of who the</p> <p>5 audience was?</p> <p>6 <b>A.</b> So -- so there are various reports of</p> <p>7 security compliance programs that would be perhaps</p> <p>8 more detailed within the IT organization that</p> <p>9 would get summarized as -- as we went to report to</p> <p>10 the executives, for instance. I'm not sure which</p> <p>11 one this exactly is. It looks to me like it's for</p> <p>12 presentation to the IT organization given the</p> <p>13 cover, but I didn't want to presume that without</p> <p>14 knowing.</p> <p>15 <b>Q.</b> If you look at the second page, it looks</p> <p>16 like there are security and compliance initiatives</p> <p>17 as "legal, financial, product, federal, security,</p> <p>18 and information technology."</p> <p>19 Does that suggest anything to you about</p> <p>20 who the audience would be?</p> <p>21 <b>A.</b> No, not this slide. No.</p> <p>22 <b>Q.</b> Okay. Is it likely it's someone fairly</p> <p>23 senior?</p> <p>24 <b>A.</b> I don't know.</p> <p>25 <b>Q.</b> Do you have any knowledge -- and you can</p> <p style="text-align: center;">223</p>
<p>1 <b>A.</b> Again, I'd defer to Tim's testimony on</p> <p>2 why that's yellow.</p> <p>3 <b>Q.</b> Did SolarWinds make a decision to</p> <p>4 prioritize internal as opposed to external pen</p> <p>5 testing at this time?</p> <p>6 <b>MR. TURNER:</b> Objection to</p> <p>7 form, foundation, and scope.</p> <p>8 <b>A.</b> I would defer to Tim if he testified on</p> <p>9 that, but I don't know.</p> <p>10 <b>Q.</b> Okay.</p> <p>11 <b>MR. TODOR:</b> Next document.</p> <p>12 (Whereupon, exhibit is received</p> <p>13 and marked Bliss Deposition Exhibit 14</p> <p>14 for identification.)</p> <p>15 <b>THE REPORTER:</b> Bliss 14 for</p> <p>16 identification.</p> <p>17 <b>THE WITNESS:</b> Thanks.</p> <p>18 <b>BY MR. TODOR:</b></p> <p>19 <b>Q.</b> And you've been presented with a</p> <p>20 document marked as Bliss Exhibit 14 marked with</p> <p>21 Bates SW-SEC00001635 through 1652. Appears to be</p> <p>22 a PowerPoint, "SolarWinds Security and Compliance</p> <p>23 Program Quarterly, May 17, 2019."</p> <p>24 So what was the purpose of security and</p> <p>25 compliance program quarterly documents within</p> <p style="text-align: center;">222</p>	<p>1 look at the page 1641 for security compliance</p> <p>2 initiatives listed for security.</p> <p>3 Do you have any knowledge of the</p> <p>4 technical input that went into these?</p> <p>5 <b>A.</b> Are you asking if I have knowledge as to</p> <p>6 the kind of diligence underneath these?</p> <p>7 <b>Q.</b> Yeah. So, like, what would be the -- the</p> <p>8 workflow for coming up with that first item,</p> <p>9 "Secure Development Life Cycle, working with the</p> <p>10 engineering and development teams to continue to</p> <p>11 mature and adopt the SDL"?</p> <p>12 How was that statement generated?</p> <p>13 <b>A.</b> I don't know who authored it or</p> <p>14 generated it.</p> <p>15 <b>Q.</b> Okay. Would it be a typical practice</p> <p>16 for the information security group to take the</p> <p>17 lead on developing the security and compliance</p> <p>18 initiatives for security?</p> <p>19 <b>MR. TURNER:</b> Object to form.</p> <p>20 <b>A.</b> Can you say that maybe slightly</p> <p>21 differently?</p> <p>22 <b>Q.</b> Okay. So the secure development life</p> <p>23 cycle says "Working with the engineering and</p> <p>24 development teams..."</p> <p>25 Who is working with the engineering and</p> <p style="text-align: center;">224</p>

<p>1 "Moving towards zero trust model (where we 2 loosely protect all and strongly protect those 3 that can do material harm). Less requirements on 4 VPN." 5 What is SolarWinds' understanding as to 6 what the status of progress was towards zero trust 7 model as of the date of this presentation in 8 August 16th, 2019? 9 <b>A.</b> We -- we're always looking to improve 10 and zero trust is another model that was around 11 that we were looking to make sure that as we 12 provisioned and monitored, we were doing it 13 according to that model. So it's -- it's just 14 simply an improvement upon the least privilege 15 model that we were implementing at this time. 16 <b>Q.</b> Why does it say "Less requirements on 17 VPN"? 18 <b>A.</b> I'm not sure and I'd have to defer to 19 any testimony that discussed that. It's probably 20 more of a technical issue than I know. 21 <b>Q.</b> I direct your attention to the "Security 22 Category" section and to the last row there. It 23 states "Authentication, Authorization and Identity 24 Management," and the objective is "user identity, 25 authentication and authorization are in place and</p> <p style="text-align: center;">233</p>	<p>1 within the document. And this is a slide marked 2 "Financial: Enterprise Access Management (SOX 3 compliance)." 4 What was the role for, I guess, the -- 5 the financial review for enterprise access 6 management at SolarWinds? 7 <b>MR. TURNER:</b> Objection to 8 form. 9 <b>A.</b> What -- what do you mean by the 10 process? 11 <b>Q.</b> So was it something that would be part 12 of the SOX compliance audit? 13 <b>MR. TURNER:</b> Would -- would 14 what be part of the -- 15 <b>MR. TODOR:</b> Enterprise access 16 management. 17 <b>A.</b> It would be part of the Sarbanes-Oxley 18 initiative, yes. 19 <b>Q.</b> Okay. And I direct your attention to 20 the description that states "Access management 21 describes the management of individual identities, 22 their authentication, authorization, roles, and 23 privileges within the enterprise in order to 24 minimize security risks associated the use of 25 privileged and nonprivileged access." It</p> <p style="text-align: center;">235</p>
<p>1 actively monitored across the company." And it 2 says NIST maturity level is 1. 3 What is SolarWinds' understanding as to 4 why the NIST maturity level was 1 for that item? 5 <b>A.</b> So, again, subjective determination. 6 Generated a conversation in this venue in 7 particular of ongoing activities. I mentioned 8 Azure, A-Z-U-R-E, as one of those activities. And 9 it refers again to standardization of the identity 10 management across all of SolarWinds and its 11 properties. 12 <b>Q.</b> What was SolarWinds' understanding of 13 what steps needed to be taken to improve the NIST 14 maturity level from 1 to a higher level as of this 15 point? 16 <b>A.</b> The completion of a -- of projects that 17 were in place, in particular Azure AD, and the 18 rolling out of that tool and training behind that 19 tool to the full organization is an example. 20 <b>Q.</b> Any other examples that you're aware 21 of? 22 <b>A.</b> I'm not aware of this determination 23 referring to more than that, but I would defer to 24 any testimony that might highlight anything. 25 <b>Q.</b> I turn your attention to Bates 1523</p> <p style="text-align: center;">234</p>	<p>1 looks like there probably should have been a 2 "with." 3 Was that an initiative at SolarWinds to 4 improve on access management in the -- on around 5 August 2019? 6 <b>MR. TURNER:</b> Object to form. 7 <b>A.</b> I think this was an attempt to describe 8 what this project is. 9 <b>Q.</b> Okay. 10 <b>A.</b> Probably imperfect. 11 <b>Q.</b> Okay. And looking at the "Issues, Risks 12 and Dependencies," category 1.1, it says "Concept 13 of least privilege not followed as a best 14 practice." 15 What was SolarWinds' basis for 16 describing that as an issue, risk, or 17 dependency? 18 <b>A.</b> I believe that's an identified risk. 19 That could be the case, but I don't know -- I 20 don't agree that least privilege was not followed, 21 if that's your question, at this time period 22 because there's ample evidence that it was. 23 <b>Q.</b> Okay. There are some timelines here, 24 key milestones. 25 Do these relate to progress on the</p> <p style="text-align: center;">236</p>

1 concept of least privilege being followed as a  
2 best practice?  
3 **A.** You -- you mean the key milestones --  
4 **Q.** Yes.  
5 **A.** -- status case?  
6 **Q.** Yes.  
7 **A.** So this is kind of a project template  
8 and the issues, risks, dependencies are kind of  
9 the risks or identified issues, but the least  
10 privilege one's a risk that this project is hoping  
11 to address. Right? So some of these milestones  
12 over here may or may not pertain directly to that  
13 identified category.  
14 **Q.** So if I look at Phase 7 down there, it  
15 says "Finalize access SARF, implement SARF  
16 changes/exceptions."  
17 **A.** Right.  
18 **Q.** I think you might have spoken to this  
19 earlier.  
20 What's SARF?  
21 **A.** SARF is system access request form. So  
22 the SARF process predated the relevant period and  
23 it had evolved over time. So it was a somewhat  
24 manual process of distributing a form around to  
25 stakeholders that would have input as to what

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1 access rights an individual -- an employee, for  
2 instance, being onboarded -- would need. And they  
3 would describe least privileged systems that they  
4 need access to. And they would require an  
5 approval process if there is a need for that  
6 role to have access to systems beyond what's  
7 described.  
8 **Q.** Mm-hmm.  
9 **A.** The changes we've made over time were  
10 to -- mostly to automate that more and more, and  
11 it roughly lines up with this time period when we  
12 were looking at doing more automated procedures  
13 around the SARF.  
14 **Q.** Was there any finding within SolarWinds  
15 that SolarWinds' SARF processes presented a SOX  
16 compliance problem?  
17 **A.** Nothing significant, but a SARF -- a  
18 manual process, whatever it is, and SARF included,  
19 had prone to isolated incidents such as a form not  
20 being filled out accurately or the access rights  
21 not being provisioned on a perfectly timely basis,  
22 but those were very isolated. The more you could  
23 automate that, the thought was you could reduce  
24 those isolated exceptions.  
25 **Q.** Okay. And looking at the timeline for

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1 this finalizing access SARF and "implement SARF  
2 changes/exceptions," it has a start of 12/2019 and  
3 finish of 2/2019. I'm guessing that might have  
4 meant 12/2018.  
5 What was SolarWinds doing during that  
6 phase of the process if you know?  
7 **A.** I don't recall specifically what was  
8 being done. I do know that the SARF form changed  
9 at some point roughly around this time period to  
10 reflect a more automated procedure.  
11 **Q.** Okay. And then the eighth step there  
12 says "Internal audit, Holtzman audit, audit  
13 remediation."  
14 What activities is that referring to  
15 with respect to "Enterprise access management (SOX  
16 compliance)"?  
17 **A.** I don't recollect exactly what that's  
18 referring to.  
19 **Q.** What would -- would audit remediation  
20 imply that there was some finding of a  
21 deficiency in the audit that needed to be  
22 corrected somehow?  
23 **A.** A deficiency in the actual audit  
24 procedures?  
25 **Q.** In the -- the audit found some

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1 deficiency with respect to enterprise access  
2 management that had to be remediated somehow.  
3 **A.** Not necessarily.  
4 **Q.** Okay. Why? What else might it mean?  
5 **A.** It could mean to the point there are  
6 events that were highlighted in user access  
7 reviews, for instance, that we would go remediate,  
8 as you suggested. It could also mean that the  
9 audit procedures, for instance, were pulling  
10 things from -- from, you know, wrong time periods,  
11 for instance. I don't know. But we were doing  
12 user access reviews, which is part of the audit  
13 procedures, identifying any user access  
14 exceptions and remediating those. So it could  
15 mean that.  
16 **Q.** Okay.  
17 MR. TODOR: Next.  
18 (Whereupon, exhibit is received  
19 and marked Bliss Deposition Exhibit 16  
20 for identification.)  
21 THE REPORTER: Bliss 16 for  
22 identification.  
23 BY MR. TODOR:  
24 **Q.** You've been presented with a document  
25 marked as Exhibit 16. It appears to be -- has

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<p>1 confirm that without source.</p> <p>2 <b>Q.</b> Okay. And I'll refer your attention to</p> <p>3 Bates 1587, the one that marked as the "SolarWinds</p> <p>4 scorecard."</p> <p>5 And was SolarWinds's understanding as to</p> <p>6 the progress, if any, made with respect to the</p> <p>7 second half of 2020 improvement plan items that</p> <p>8 are listed first for "Identify" for "Increase SDL</p> <p>9 awareness and adoption" compared to the previous</p> <p>10 QRR that we reviewed?</p> <p>11 <b>A.</b> That was Exhibit...</p> <p>12 <b>Q.</b> This one was 18. Would have been --</p> <p>13 this one is 20. It would have been 18.</p> <p>14 <b>A.</b> Okay. So the key risks are the same,</p> <p>15 which is what I would expect. The improvement</p> <p>16 plan has some changes on it.</p> <p>17 <b>Q.</b> And what -- was there any -- what --</p> <p>18 what was the state of progress on those</p> <p>19 improvement plans according to SolarWinds'</p> <p>20 knowledge of this review compared to the prior</p> <p>21 ones we looked at?</p> <p>22 <b>MR. TURNER:</b> I would just</p> <p>23 note there -- there are two prior pages</p> <p>24 that seem to go into greater detail on</p> <p>25 this. There are also a number of</p> <p style="text-align: center;">261</p>	<p>1 <b>THE REPORTER:</b> Bliss 21 for</p> <p>2 identification.</p> <p>3 <b>BY MR. TODOR:</b></p> <p>4 <b>Q.</b> Okay. You've been marked -- presented a</p> <p>5 document marked Bliss 21. It has Bates</p> <p>6 SW-SEC00006628 through 664 -- 6628 through 6648.</p> <p>7 Appears to be a PowerPoint marked "SolarWinds PM</p> <p>8 Security Vulnerability and Incident Review, July</p> <p>9 10, 2020."</p> <p>10 What was the function of this document</p> <p>11 within SolarWinds?</p> <p>12 <b>MR. TURNER:</b> Object to scope</p> <p>13 and foundation.</p> <p>14 <b>A.</b> I'd have to defer to the testimony of</p> <p>15 Tim.</p> <p>16 <b>Q.</b> Okay. Is -- to your understanding, is</p> <p>17 this a document Mr. Brown would have prepared?</p> <p>18 <b>MR. TURNER:</b> Same objection.</p> <p>19 <b>A.</b> I am not sure if Tim would prepare this,</p> <p>20 contribute to it, or not.</p> <p>21 <b>Q.</b> I turn your attention to Bates 6635, and</p> <p>22 this is a slide marked "ITOM Core Highlights and</p> <p>23 Asks."</p> <p>24 What does ITOM mean?</p> <p>25 <b>A.</b> ITOM here refers to the business unit</p> <p style="text-align: center;">263</p>
<p>1 second-half updates after the -- this</p> <p>2 slide as well.</p> <p>3 <b>BY MR. TODOR:</b></p> <p>4 <b>Q.</b> I guess -- let me ask this way.</p> <p>5 Do you have any reason -- does</p> <p>6 SolarWinds have any reason to believe that the</p> <p>7 descriptions of the projects and their update</p> <p>8 status as listed in this slide deck are</p> <p>9 inaccurate?</p> <p>10 <b>A.</b> I'm not sure if they accurately or</p> <p>11 inaccurately project activities going on. You</p> <p>12 know, one obvious observation is the world pretty</p> <p>13 much blew up in this time right now, right? So</p> <p>14 this was COVID and our entire employee workforce</p> <p>15 was now at home. So, you know, this wasn't</p> <p>16 predicted earlier in 2020. And as any good team</p> <p>17 does, they would have to shift priorities to</p> <p>18 addressing that which was an impressive effort.</p> <p>19 So I think that context is super</p> <p>20 critical to this entire assessment of 2020 and I</p> <p>21 trust there were some advances.</p> <p>22 <b>Q.</b> Mm-hmm.</p> <p>23 (Whereupon, exhibit is received</p> <p>24 and marked Bliss Deposition Exhibit 21</p> <p>25 for identification.)</p> <p style="text-align: center;">262</p>	<p>1 that I previously referred to called Core-IT. It</p> <p>2 had a different nomenclature, but ITOM was this</p> <p>3 kind of preceding this.</p> <p>4 <b>Q.</b> I direct your attention to under</p> <p>5 "Highlights." The fourth bullet there states:</p> <p>6 "Inconsistent internal security testing as part of</p> <p>7 product final security reviews don't always</p> <p>8 include web application testing before release."</p> <p>9 What is SolarWinds' understanding as to</p> <p>10 the basis for that statement?</p> <p>11 <b>A.</b> I'd have to defer to the testimony of</p> <p>12 somebody like Tim on this, but it's under</p> <p>13 "Highlights" with both Whitesource and checkmarks</p> <p>14 with green checkmarks next to them --</p> <p>15 <b>Q.</b> Mm-hmm.</p> <p>16 <b>A.</b> -- which my interpretation of this is</p> <p>17 this is an improvement on the overall program that</p> <p>18 you're looking at.</p> <p>19 <b>Q.</b> Okay. And what are Whitesource --</p> <p>20 what's Whitesource?</p> <p>21 <b>A.</b> It's a -- it's a tool in the development</p> <p>22 life cycle. What precisely it does, I'd have to</p> <p>23 defer to Tim's testimony on.</p> <p>24 <b>Q.</b> Okay. And I think you discussed</p> <p>25 checkmarks previously.</p> <p style="text-align: center;">264</p>



<p>1 Is that --</p> <p>2 <b>A.</b> I did.</p> <p>3 <b>Q.</b> -- the same understanding as to what</p> <p>4 function it would have with respect to internal</p> <p>5 security testing as in your prior answer?</p> <p>6 <b>A.</b> Yes.</p> <p>7 <b>Q.</b> There's a -- the first bullet states</p> <p>8 "Customers continue to actively engage third-party</p> <p>9 penetration testers as part of their compliance</p> <p>10 efforts."</p> <p>11 Does that -- what is SolarWinds'</p> <p>12 understanding as to why the customers would be</p> <p>13 engaging third-party penetration testers?</p> <p>14 <b>A.</b> The industry at large was evolving</p> <p>15 around this time. And just like we were getting</p> <p>16 more questions, people were now engaging with</p> <p>17 penetration testers that they preferred or liked</p> <p>18 and we rely on those.</p> <p>19 <b>Q.</b> Okay. Was this a statement that</p> <p>20 SolarWinds's penetration testing was inadequate?</p> <p>21 <b>A.</b> No.</p> <p>22 <b>Q.</b> What's the basis for that statement or</p> <p>23 that response?</p> <p>24 <b>A.</b> My general experience with these</p> <p>25 customer inquiries is there are a number of</p> <p style="text-align: center;">265</p>	<p>1 if you need to take a break, we can do</p> <p>2 that.</p> <p>3 <b>MR. TURNER:</b> Up to you, Jason.</p> <p>4 <b>THE WITNESS:</b> Let's take a</p> <p>5 quick break before my bladder blows up.</p> <p>6 <b>THE VIDEOGRAPHER:</b> The time</p> <p>7 right now is 6:28 p.m. and we are off the</p> <p>8 record.</p> <p>9 (Whereupon, a recess is taken.)</p> <p>10 <b>THE VIDEOGRAPHER:</b> The time</p> <p>11 right now is 6:44 p.m. and we're back on</p> <p>12 the record.</p> <p>13 <b>BY MR. TODOR:</b></p> <p>14 <b>Q.</b> Hello again, Mr. Bliss. I direct your</p> <p>15 attention to Topic 8.d of the deposition notice,</p> <p>16 which is "Internal audits relating to</p> <p>17 cybersecurity practices, including, but not</p> <p>18 limited to, audits of IT general controls,</p> <p>19 Sarbanes-Oxley audits, SOC Type 2 audits, and ISO</p> <p>20 27001 audits," and then some Bates numbers.</p> <p>21 We discussed SOX audits earlier.</p> <p>22 Are you aware -- is SolarWinds aware of</p> <p>23 any other findings in SOX audits with respect to a</p> <p>24 deficiency with respect to access controls other</p> <p>25 than the one that we discussed in the March 2020</p> <p style="text-align: center;">267</p>
<p>1 penetration tools that were out there and we used</p> <p>2 some of them and they were good. Customers would</p> <p>3 sometimes use a different tool and would not</p> <p>4 necessarily rely on what the company had done with</p> <p>5 their tool.</p> <p>6 So that just created potential friction</p> <p>7 and, thus, create a risk in the sales process.</p> <p>8 <b>Q.</b> Okay.</p> <p>9 <b>MR. TURNER:</b> Jason, I think the</p> <p>10 question was, was the fact that customers</p> <p>11 were doing pen tests at all an indication</p> <p>12 SolarWinds' pen testing was inadequate?</p> <p>13 <b>THE WITNESS:</b> The -- the answer</p> <p>14 to that is no, and it was more just this</p> <p>15 is part of customer activity of doing pen</p> <p>16 tests themselves just like we would on</p> <p>17 vendors.</p> <p>18 <b>BY MR. TODOR:</b></p> <p>19 <b>Q.</b> Do you have any other understanding as</p> <p>20 to why that was listed as a -- a highlight in</p> <p>21 that section beyond what you've testified to so</p> <p>22 far?</p> <p>23 <b>A.</b> No.</p> <p>24 <b>MR. TODOR:</b> We are getting to</p> <p>25 Topic 8.d. We can either press on or</p> <p style="text-align: center;">266</p>	<p>1 email and in the QRR?</p> <p>2 <b>A.</b> I don't --</p> <p>3 <b>MR. TURNER:</b> Objection to</p> <p>4 scope.</p> <p>5 <b>A.</b> I don't recall any other than those</p> <p>6 isolated events that we looked at.</p> <p>7 <b>Q.</b> Okay. And in audits of IT general</p> <p>8 controls, were there any findings of</p> <p>9 deficiencies with respect to access controls</p> <p>10 at SolarWinds --</p> <p>11 <b>MR. TURNER:</b> Same objection.</p> <p>12 <b>Q.</b> -- in the relevant time period?</p> <p>13 <b>A.</b> I don't -- I mean, you the word</p> <p>14 "deficiency." I'd say there were exceptions to</p> <p>15 the overall access rights that were identified and</p> <p>16 remediated, none of which rose to the level of a</p> <p>17 significant deficiency, much less a material</p> <p>18 weakness, for instance.</p> <p>19 So I hesitate to call it deficiency</p> <p>20 because it relates to an accounting term.</p> <p>21 <b>Q.</b> Okay. With respect to SOC Type 2</p> <p>22 audits, were there any findings of deficiencies</p> <p>23 with respect to access controls in the relevant</p> <p>24 time period?</p> <p>25 <b>A.</b> I don't recall. Obviously, a SOC-2</p> <p style="text-align: center;">268</p>

<p>1 majority products," I'm guessing it could be "of 2 products." 3 What is SolarWinds' understanding for 4 the basis for that statement? 5 <b>A.</b> I don't have any basis for that 6 statement. 7 <b>Q.</b> Okay. The second sentence states "In 8 addition, there is no governance in place to help 9 provide consistency." 10 What is SolarWinds' understanding of the 11 basis for that statement? 12 <b>A.</b> I -- SolarWinds doesn't believe there is 13 a basis for this statement. We just pored through 14 a number of large documents that suggest 15 otherwise. 16 <b>Q.</b> And with respect in particular to the 17 RMM and central and backup documents that are 18 being referred to as "key MSP products" on the 19 previous page, what is SolarWinds' understanding 20 as to the design documentation for those products 21 as relates to the issues discussed here? 22 <b>MR. TURNER:</b> Objection to form 23 and scope. 24 <b>A.</b> I don't think that SolarWinds 25 understands these authors and what they're trying</p> <p style="text-align: center;">273</p>	<p>1 <b>A.</b> I'm not sure if Stas was referring to 2 that specifically or the program. It's kind of 3 unclear. 4 <b>Q.</b> Next statement is "This should be 5 covered by architecture, as part of the SSDLC 6 process being formed." 7 What is SolarWinds' understanding as to 8 the basis for that statement? 9 <b>A.</b> I don't understand the basis for the 10 statement or what he's referring to when he's 11 precisely saying "the SSDLC process" in the 12 statement. 13 <b>Q.</b> As of July 2019, was there a secure 14 development life cycle process being formed for 15 MSP products separate from that for the Core-IT? 16 <b>A.</b> I'm not aware of one. 17 <b>Q.</b> By "architecture," which group at 18 SolarWinds is being referred to there to 19 SolarWinds' knowledge? 20 <b>A.</b> Not -- I don't understand precisely 21 which team he's referring to, but there is a group 22 that's considered architects in engineering. 23 <b>Q.</b> I turn your attention to the next page 24 of the document, Bates 6794. And I'll turn your 25 attention to the heading "Risk assessment</p> <p style="text-align: center;">275</p>
<p>1 to communicate with this statement. 2 <b>Q.</b> Okay. 3 <b>A.</b> Because it -- the fact that design 4 documentation is lacking, we know there's design 5 documentation for products, so I don't know if 6 he's -- what he's expecting. And I'm not sure he 7 had a firm basis for that or not. 8 <b>Q.</b> Does SolarWinds have an understanding 9 of what the governance that is being referred to 10 in the -- the second sentence would be referring 11 to? 12 <b>A.</b> No. 13 <b>Q.</b> Turn to the third sentence there. 14 There's a statement "These are crucial for 15 threat modeling and other security activities in 16 SSDLC." 17 What is SolarWinds' understanding as to 18 the basis for that statement? 19 <b>A.</b> I'm not sure of the precise basis of the 20 statement. Again, we were doing threat modeling, 21 so I'm not sure where he's getting his information 22 to come to these conclusions. 23 <b>Q.</b> Was -- is it SolarWinds' understanding 24 that SSDLC is referring to secure software 25 development life cycle?</p> <p style="text-align: center;">274</p>	<p>1 (Identify)," and would ask you to look first at 2 the first subheading there. Let me know when 3 you're ready to discuss. 4 <b>A.</b> Okay. 5 <b>Q.</b> And the first subheading is "Asset 6 vulnerabilities are identified and documented." 7 The statement is "Each product seems to have its 8 own ways of marking security issues that do not 9 follow recently established SW standards." 10 What is SolarWinds' understanding for 11 the basis for that statement? 12 <b>A.</b> I don't think we understand the basis of 13 the statement and I'm not sure I understand what 14 the statement is really saying. 15 <b>Q.</b> Next -- I'd ask you to read the next 16 subheading and statement and let me know when 17 you're ready to discuss. 18 <b>A.</b> Okay. 19 <b>Q.</b> And the statement "Currently, there is 20 no formal process in place for reporting" -- 21 the -- the heading is "Threat and vulnerability 22 information is received from external sources." 23 The first statement is "Currently, there is 24 no formal process in place for reporting 25 purposes."</p> <p style="text-align: center;">276</p>

<p>1 What is SolarWinds' understanding for 2 the basis for that statement? 3 <b>A.</b> I have no understanding for the basis of 4 that statement because there was a process in 5 place for reporting purposes. 6 <b>Q.</b> I direct your attention to the last 7 sentence in that section. There's a statement, "A 8 pre-requirement to have a policy to maintain 9 proper third-party asset list, OS versions 10 utilized, et cetera, to have data to work with." 11 What is SolarWinds' understanding for 12 the basis for that statement? 13 <b>A.</b> SolarWinds doesn't understand what that 14 statement is saying. It -- my guess is this may 15 be an English-as-a-second-language author -- 16 <b>Q.</b> Mm-hmm. 17 <b>A.</b> -- and I'm not sure I would apply such 18 precision to much of these words, but I don't 19 understand that last sentence. 20 <b>Q.</b> Okay. I direct your attention to the 21 third subheading and ask you to review that and 22 let me know when you're ready to discuss. 23 <b>A.</b> Okay. 24 <b>Q.</b> And the first statement, "No" -- the 25 subheading is "Threats internal and external are</p> <p style="text-align: center;">277</p>	<p>1 <b>A.</b> I admit I'm not sure what likelihoods 2 and impacts are here, but if it was identifying 3 threats and identifying vulnerabilities and 4 determining risk, yes, we were doing that. 5 <b>Q.</b> Okay. I turn your attention to Bates 6 6796 within the document and direct your attention 7 to the I guess first main heading "Awareness and 8 Training (protect)," and ask you to read that 9 section and let me know when you're ready to 10 discuss. 11 <b>A.</b> Just the "All users are informed and 12 trained" part? 13 <b>Q.</b> Yes. 14 <b>A.</b> Okay. Okay. 15 <b>Q.</b> And the statement is -- the subheading 16 is "All users are informed and trained." The 17 statement is "There is no security awareness 18 training as well there is no security training 19 during the onboarding process." 20 What is SolarWinds' understanding for 21 the basis of that statement? 22 <b>A.</b> Again, I do not know what the basis for 23 that statement was as there was security training 24 being done. 25 <b>Q.</b> There were a lot of I guess what would</p> <p style="text-align: center;">279</p>
<p>1 identified and documented." The statement "No 2 threat modeling nor analysis is performed as part 3 of any process (except MSP backup engineering)." 4 What is SolarWinds' understanding for 5 the basis for that statement? 6 <b>A.</b> We have no knowledge of the basis for 7 that statement, as we know threat modeling was 8 done and analysis was being performed. 9 <b>Q.</b> Okay. Turn your attention to the fifth 10 subheading. I'd ask you to help read that with 11 you. Statement is "Threats, vulnerabilities, 12 likelihoods and impacts are used to determine 13 risk." The statement is "No coverage due to 14 missing pre-requirements." 15 What is SolarWinds' understanding for 16 the basis for that statement? 17 <b>A.</b> Again, I'm not sure SolarWinds 18 understands what that statement is even saying, 19 much less what the basis of that statement is. 20 <b>Q.</b> Does SolarWinds have an understanding 21 as to whether threats, vulnerabilities, 22 likelihoods, and impacts are used -- were used to 23 determine risk for its MSP products as of July 24 2019? 25 <b>MR. TURNER:</b> Object to form.</p> <p style="text-align: center;">278</p>	<p>1 appear to be alarming statements in here as to the 2 types of security practices. 3 Did SolarWinds take any action in 4 response to this document? 5 <b>MR. TURNER:</b> Object to the 6 characterization. 7 <b>A.</b> I'm not sure whether there were 8 specific actions taken, but the fact that I don't 9 know these gentlemen's names suggests to me they 10 were likely very junior members of the team that 11 may not have full context or information as to 12 what was going on and perhaps was putting 13 together a document with very bad English that 14 maybe they needed to deliver. But -- and as 15 part of a smaller business unit of the company, I 16 am not going to be alarmed by simply looking at 17 this. 18 <b>Q.</b> Okay. Does SolarWinds know to whom this 19 document was sent? 20 <b>A.</b> No. 21 <b>Q.</b> Does SolarWinds know whether any 22 specific action items were taken as a result of 23 any of the statements in the document? 24 <b>A.</b> No. 25 <b>Q.</b> Turning to Topic 8.f in the deposition</p> <p style="text-align: center;">280</p>

**Jason Bliss 30(b)(6)**  
**10/16/2024**

<p>1 <b>A.</b> Well, there are many questions outside 2 of what's here in the knowledge base. So legal 3 would have a level of technical that I explained, 4 but not necessarily to a depth of perhaps somebody 5 in the Dev-Ops team, for instance, and would ask 6 questions -- and that person might have answered 7 the question to begin with -- but asked questions 8 about the veracity of the information. 9 <b>MR. TODOR:</b> No further 10 questions at this time. 11 <b>MR. TURNER:</b> Just briefly. 12 <b>RECROSS-EXAMINATION</b> 13 <b>BY MR. TURNER:</b> 14 <b>Q.</b> We talked about vetting these 15 statements. This a password statement, okay, is a 16 statement simply that complex passwords are 17 required that use alpha and numeric characters. 18 Was that done at SolarWinds? 19 <b>A.</b> Yes. 20 <b>Q.</b> It was done through Active Directory. 21 That's your testimony, right? 22 <b>A.</b> Yes. 23 <b>Q.</b> Would Eric Quitugua needed to have spent 24 significant time to vet that information? 25 <b>A.</b> No.</p> <p style="text-align: center;">313</p>	<p>1 STATE OF NEW YORK. ) 2 ) ss: 3 COUNTY OF NEW YORK ) 4 I hereby certify that the 5 witness in the foregoing deposition, JASON WALLACE 6 BLISS, was by me duly sworn to testify to the 7 truth, the whole truth and nothing but the truth, 8 in the within-entitled cause; that said deposition 9 was taken at the time and place herein named; and 10 that the deposition is a true record of the 11 witness's testimony as reported by me, a duly 12 certified shorthand reporter and a disinterested 13 person, and was thereafter transcribed into 14 typewriting by computer. 15 I further certify that I am not 16 interested in the outcome of the said action, nor 17 connected with nor related to any of the parties 18 in said action, nor to their respective counsel. 19 <b>IN WITNESS WHEREOF,</b> I have hereunto 20 set my hand this 29th day of October 2014. 21 Reading and Signing was: 22 ___ requested ___ waived ___X___ not discussed 23 24 25 <u>BRIDGET LOMBARDOZZI, CSR, RMR, CRR</u></p> <p style="text-align: center;">315</p>
<p>1 <b>Q.</b> Why? 2 <b>A.</b> Because it was obvious. 3 <b>Q.</b> Thank you. 4 <b>MR. TURNER:</b> No further 5 questions. 6 <b>MR. TODOR:</b> No further 7 questions at this time. 8 <b>THE VIDEOGRAPHER:</b> The time 9 right now is 7:47 p.m. and we're off the 10 record. 11 (Whereupon, the deposition was 12 concluded at 7:47 p.m.) 13 14 15 16 17 18 19 20 21 22 23 24 25</p> <p style="text-align: center;">314</p>	<p>1 <b>CERTIFICATE OF WITNESS</b> 2 3 I, JASON WALLACE BLISS, do hereby declare under 4 penalty of perjury that I have read the entire 5 foregoing transcript of my deposition testimony, 6 or the same has been read to me, and certify that 7 it is a true, correct and complete transcript of 8 my testimony given on October 16, 2024, save and 9 except for changes and/or corrections, if any, as 10 indicated by me on the attached Errata Sheet, with 11 the understanding that I offer these changes and/or 12 corrections as if still under oath. 13 _____ I have made corrections to my deposition. 14 _____ I have NOT made any changes to my deposition. 15 16 Signed: _____ JASON WALLACE BLISS 30(b)(6) 17 18 19 Dated this _____ day of _____ of 20____. 20 21 22 23 24 25</p> <p style="text-align: center;">316</p>

Jason Bliss 30(b)(6)  
10/16/2024

1 ERRATA SHEET  
2 30(b)(6) Deposition of: JASON WALLACE BLISS  
3 Date taken: OCTOBER 16, 2024  
4 Case: SEC v. SOLARWINDS CORP., et al.  
5 PAGE LINE

6 CHANGE: \_\_\_\_\_

7 REASON: \_\_\_\_\_

8 CHANGE: \_\_\_\_\_

9 REASON: \_\_\_\_\_

10 CHANGE: \_\_\_\_\_

11 REASON: \_\_\_\_\_

12 CHANGE: \_\_\_\_\_

13 REASON: \_\_\_\_\_

14 CHANGE: \_\_\_\_\_

15 REASON: \_\_\_\_\_

16 CHANGE: \_\_\_\_\_

17 REASON: \_\_\_\_\_

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19 REASON: \_\_\_\_\_

20 CHANGE: \_\_\_\_\_

21 REASON: \_\_\_\_\_

22 CHANGE: \_\_\_\_\_

23 REASON: \_\_\_\_\_

24 Signed \_\_\_\_\_

25 Dated \_\_\_\_\_

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IN THE UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF NEW YORK

SECURITIES AND EXCHANGE COMMISSION,	)	
	)	
Plaintiff,	)	
	)	
v.	)	Civil Action No. 1:23-cv-09518-PAE
	)	
SOLARWINDS CORP. and TIMOTHY G.	)	
BROWN,	)	
	)	
Defendants.	)	
	)	
	)	

**Notice of Errata – Deposition of Jason Bliss**  
**(October 16, 2024)**

I, the undersigned, do hereby declare that I have read the deposition transcript of Jason Bliss dated October 16, 2024 and that to the best of my knowledge, said testimony is true and accurate, with the exception of the following changes listed below:

Pages and Line(s)	Change		Reason
	From	To	
36:12	“externally, it was the initial”	“externally, the initial”	Clarification
36:14–15	“come in directly to information security group, but they would bring those”	“come in directly to the information security group, and they would bring those”	Clarification
38:14	MSP	MSPs	Typographical error
38:23	“refer to them as”	“refer to as”	Clarification
46:23–24	“VP security and architecture”	“VP of security and architecture”	Typographical error
60:11	“changes is kind of the answer”	“changes kind of the answer”	Typographical error

Pages and Line(s)	Change		Reason
	From	To	
64:9	log	blog	Typographical error
83:6	“between legal”	“and between legal”	Clarification
89:7–9	“but anything in this security statement with role-based access and authentication authorization is a very high level things”	“but anything in this security statement, with role-based access and authorization, are very high level things”	Clarification
94:23	“voice upon”	“voice on”	Clarification
99:13	responsible	responsibility	Typographical error
106:20–21	“I think it makes sense these are related exercise.”	“I think it makes sense. These are related exercises.”	Clarification
116:4	team	Tim	Typographical error
125:15	“as I know”	“as far as I know”	Typographical error
137:24	“That was”	“There was”	Clarification
179:11	“material of”	“material or”	Typographical error
208:2	“have it does”	“it does”	Typographical error
238:19	“had prone to isolated”	“is prone to isolated”	Clarification
289:4	“sparked in any of our minds”	“sparked concern in any of our minds”	Clarification

Pages and Line(s)	Change		Reason
	From	To	
297:21	“August of ’24 (sic)”	“August of ‘18”	Clarification

I declare under penalty of perjury that the foregoing is true and correct.

Date: December <sup>4.00</sup>\_\_\_\_, 2024

Signed:  \_\_\_\_\_  
F604707628FC4BA...

Jason Bliss